



Dynamics NAV takes stock of financial management system.



“Being able to load multiple information sources, the ability to prepare budgets and just the simplicity of easy templates for managers to use are all delivering easier ways of working.”

THE SITUATION

At the hub of Agriculture ITO’s interaction with over 26 training providers New Zealand-wide is a training management system that interfaces with Agriculture ITO’s financial management information system (FMIS). Their aged Kypera FMIS system had few reporting tools, lacked security, and didn’t have the power to deliver new functionality to support their growing business needs.

Agriculture ITO is one of New Zealand’s largest industry training organisations, helping more than 10,000 people every year to gain the knowledge and skills needed for a productive career in agriculture. Agriculture ITO works closely with a number of government funded training providers offering NZQA registered qualifications in agriculture sectors ranging from dairy, sheep, pork, cattle to rural servicing.

“They were able to demonstrate NAV’s strengths and a number of successful NAV projects. By getting to know us first, we had a lot of confidence. This proved to be well placed as they conducted a series of workshops upfront and had good buy in from our key users. By working largely in our environment, the project unfolded on time and on budget.”

Reporting capabilities are enhanced, with the ability to cut and dice information proving to be extremely valuable for budgeting, forecasting and board reporting.

Pramod Nair comments: “Being able to load multiple information sources, the ability to prepare budgets and just the simplicity of easy templates for managers to use, are all delivering easier ways of working. Security has also been an important outcome for us – in the old days, information could be deleted and unrecoverable; now we have a very secure system and that’s important from an audit perspective.”

THE PAIN

Agriculture ITO needed to cull an ageing Kypera financial system in order to make significant strides in their reporting, budgeting and financial management functions.

Getting the lie of the land from a business sense.

Agriculture ITO (AgITO) went to the market for options, and according to Finance Manager, Pramod Nair, Intergen was the only potential partner that went to them pre-presentation to understand the business. He comments: “Initially we didn’t have any knowledge of Microsoft Dynamics NAV and had been pursuing Finance1, until Intergen came to us pre-presentation – into our business world – to actually get an understanding of our business.

Hitting the ground running. Achieving new functionality to meet fairly standard financial processes was straightforward. The key challenge was ensuring that Agriculture ITO’s new financial platform integrated with their specialised training management system and this required a number of system interfaces to be designed and successfully tested.

By automating many of its financial processes, Agriculture ITO has significantly pared back a lot of manual processes. The process of making month-end payments to their training providers can now be completed in half a day, compared to three days under Kypera.

THE GAIN

Agriculture ITO has always been about delivering “can-do” people to grow productivity and profitability for our agricultural world. Now it has the “can-do” financial tools to support its mentoring of the agricultural industry.



ENGINE ROOM:

>> Microsoft Dynamics NAV