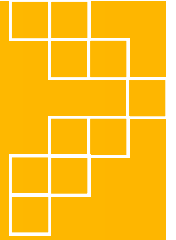


# Rapid Results for Dynamics BI



Analyse, report and understand key metrics to improve organisational performance.

## Who is this service for?

- » Organisations who want to better understand their capabilities and improve performance.
- » Managers who want to understand how activities are tracking against the annual plan and budget.
- » Finance staff who desire streamlined, automated reporting.
- » Sales and marketing staff who can understand performance against the forecast and can better understand the ROI of marketing initiatives.

## Understand the "big picture" to drive organisational success.

**Performance is critical for any organisation, but how do you measure it? With all the talk around benchmarking and improvement, until you can capture, analyse and understand the necessary metrics, it's difficult to put the appropriate plans in place.**

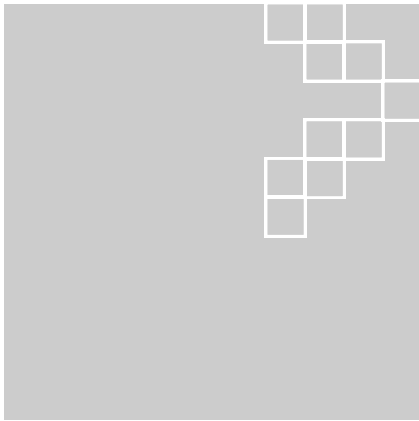
Financial management and customer relationship management systems are arguably the most important systems of any organisation. Not only is the use of these systems critical for the day-to-day running of the business, but the data contained within these systems provide a comprehensive picture of what's going on in the business, and can be used as the basis for decision making.

Business intelligence (BI) systems are used to help organisations analyse and understand data, display this information in ways that are accessible and easily understand, as well as provide other tools and functions that help decision making and planning.

Historically, these systems have proven challenging and costly to implement. Now, with the next generation of BI tools, the cost and complexity is reduced.

Rapid Results for Dynamics BI is designed for users of Microsoft's Dynamics range of products, including Dynamics NAV, AX and CRM. By implementing Rapid Results, your organisation can leverage the valuable data contained in these key systems. You can present and use this data in new ways, helping you to better understand the way in which your organisation works and provide insights into its performance.

Intergen has partnered with ZAP Technology which provides an industry-leading range of business intelligence solutions for Microsoft Dynamics. This award winning solution complements your existing Dynamics implementation by delivering additional insight and value, improving visibility and decision-making, and increasing productivity.



## Implementation

### Process

Intergen Rapid Results for Dynamics BI enables organisations to quickly get up and running, using a predefined scope and a proven implementation approach.

The Intergen Rapid Results predefined scope covers:

- » **Installation and Data Importing.** We work with you to install the ZAP BI product and, using the powerful ZAP customisation wizard, setup your reporting cube ready to create reports and graphs (over 2 days).
- » **Training and Report Development.** Once the reporting cube is in place, we train you in how to use the BI tool and, in particular, create reports for your organisation (3 days).
- » **Support.** We provide ongoing support and assistance as you start to use the BI tool (2 days).

If you require a more advanced solution than that provided as part of this Rapid Results implementation, Intergen will agree costs associated with this through a change control process.

This Rapid Results implementation is focused on the delivery of a ZAP BI solution for a single Microsoft Dynamics product. If you wish to report off multiple products, then this will need to be discussed separately.

### What we need from you

To implement Rapid Results for Dynamics BI in our eight-day timeframe we need your support. We would expect you to provide:

- » Management input into the desired outcomes of the project and the goals for which you want to align your reporting.
- » Business Subject Matter experts who have an understanding of your current systems to be involved throughout the project.
- » Technical resource to manage the installation with Intergen support.
- » Commitment of all key users to attend a training session.

### How much does it cost?

Intergen Rapid Results for Dynamics BI is priced at \$10,000 excluding GST, hardware and software licenses.

Intergen will work with you to identify and quote for your specific ZAP BI licensing requirements.

### Next Steps

Contact Intergen now to discuss how we can help you implement your BI solution for Microsoft Dynamics.

For more information, go to [www.intergen.co.nz](http://www.intergen.co.nz).



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